



## ROI Calculator for Partnerships to Address Social Needs: DATA CHECKLIST

The user is required to enter in the following organization specific data into the Quick Calculator in order to generate an ROI. All other data will be prepopulated but can be replaced with the user's own organizational data.

- Number of adults with complex needs who will receive social service per month
  
- Average number of units per month each member of the intervention population will use social service
  
- Average number of months that a person receives a service
  
- Total annual CBO fixed cost
  
- CBO Variable Cost
  
- Total Annual Healthcare Organization Fixed Cost
  
- Possible healthcare organization monthly revenue increases per person (PMPM for revenue enhancements received by the healthcare organization)
  
- Possible healthcare organization lump sum additional revenue